

REDACTED

Cell: 702-539-2850 • admin@bestattorneyresumes.com

GENERAL COUNSEL

- ❑ **MBA-Credentialed Attorney.** Proven success in counselling C-level executives and representing Fortune 500 companies, applying expertise in Business and Corporate law, Corporate Finance and Mergers & Acquisitions.
- ❑ **Expert Contract Negotiator.** Proactively identify and address issues and steer persuasive negotiations, integral to ensuring positive outcomes for corporate clients.
- ❑ **Solutions-Focused Team Builder.** Motivate and energize diverse cross-functional teams as a key resource, critical thinker, and problem solver, with the philosophy of leading by example.

CORE COMPETENCIES

Mergers & Acquisitions • Strategy Development & Execution • Process Improvement
Team Building & Leadership • Federal & State Compliance • Complex Real Estate Transactions
Contract Negotiations & Execution • Securities Law • Client Management

BAR ADMISSIONS

REDACTED

EDUCATION

Juris Doctor

UNIVERSITY OF PENNSYLVANIA LAW SCHOOL

Bachelor of Science Degree in Political Science, Minor in Economics
WASHINGTON STATE UNIVERSITY

ACHIEVEMENT HIGHLIGHTS

- Spearheaded the successful \$65 million negotiation and execution of REDACTED in its acquisition by Adobe Incorporated.
- Played a lead role in representing several Buyers, Sellers and Lenders in multiple complex deals, including a purchaser in the \$36 million acquisition of *Dolce International Hospitality*, and a \$6.8 million financing and subsequent loan restructuring for *The Gateway at Scarborough shopping center*.
- Successfully developed an effective strategy in support of a multi-national developer in public debt financing of two military housing redevelopment projects, totaling \$415 million.

PROFESSIONAL EXPERIENCE

NAME REDACTED

Senior Associate - Real Estate/Land Use Group

Apply dynamic strategic planning, prioritization, and case management skills toward consistently achieving deadlines while handling complex legal matters. Lead a cross-functional team of owners, developers, and lenders in all aspects of sophisticated Real Estate, Financing Transactions, Commercial Leasing, and Mergers and Acquisitions issues.

- Planned and coordinated multiple simultaneous projects to maximize efficiency and achieve critical timelines.
- Researched and negotiated complex contracts involving multiple high-profile Fortune 500 companies.

-Continued-

PROFESSIONAL EXPERIENCE (continued)

NAME REDACTED

In-House Counsel - Legal Department

Awarded the Perkins Coie Community Service Fellowship with responsibility for collaborating with a diverse team of executives and legal staff in delivering exceptional legal services. Demonstrated strong communication and leadership abilities in effectively liaising between the City of Chicago, the Chicago Public Building Commission, and various third parties to define, troubleshoot, and resolve risk management issues.

- Maintained full accountability for negotiating a \$20 million Project Agreement among Chicago 2016 Olympic Organizing Committee, the City of Chicago, and the Chicago Public Building Commission.
- Researched, evaluated, and authored the 2016 Olympic and Paralympic Games Act, which was signed into law by Governor Quinn.
- Authored and submitted a comprehensive proposed Executive Order of the President, creating the Office of Olympic, Paralympic, and Youth Sport.
- Earned the 2009 Perkins Coie Pro Bono Leadership Award, as Head Writer and staff member of the Illinois Reform Commission.

NAME REDACTED

Associate - Corporate Group

Proficiently handled an independent caseload while supporting senior and partner-level attorneys in representing public and private companies in mergers and acquisitions and underwriters in initial public offerings. Played a lead role in representing clients, including negotiating stock purchase transactions, preparing S-1 registration statements, and executing venture capital financing documents.

- Educated C-level executives of public companies on issues involving corporate governance, compliance with Sarbanes-Oxley Act of 2002, and compliance regarding the Securities Exchange Act of 1934.
- Performed pro-bono activities to indigent and low-income clients.

NAME REDACTED

Attorney

Strategically prioritized, planned, and coordinated projects to ensure on-time, requirements-compliant completion while maintaining high quality standards. Managed pre-trial, arbitration, mediation, and trial strategies to successfully oversee case handling and settlement negotiations.

- Negotiated and drafted agreements for software industry clients, involving software, internet technology, and anti-competitive practices.

NAME REDACTED

Associate - Corporate Finance Group

Represented a diverse range of clients in venture capital financing transactions for technology companies, including negotiating venture capital financing documents.

Career Note: Additional experience as an Associate, Business/Technology Group for NAME REDACTED and an Adjunct Professor for the NAME REDACTED

PUBLICATIONS

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